



AVERAGE EXPENSE CATEGORY SAVINGS

Most Common Cost Categories	*Avg Savings	Minimum Qualifying Spend	Annual Spend	Estimated Annual Extra Profit
BANKING SERVICES	28%	\$50,000		
CHEMICALS	20%	\$50,000		
OFFICE EQUIPMENT (Rental/Leasing)	26%	\$100,000		
FACTORY CONSUMABLES	22%	\$200,000		
FLEET MANAGEMENT	9%	\$500,000		
FOOD SERVICES	20%	\$200,000		
FREIGHT	18%	\$100,000		
INFORMATION TECHNOLOGY	14%	\$100,000		
INSURANCE (Health / Commercial)	22%	\$150,000		
JANITORIAL (Supplies/Services)	31%	\$50,000		
MEDICAL & LABORATORY SUPPLIES	25%	\$100,000		
MERCHANT CARD FEES	30%	\$25,000		
OFFICE SUPPLIES	25%	\$100,000		
PACKAGING	21%	\$200,000		
PAYROLL PROCESSING	38%	\$25,000		
PRINT SERVICES	14%	\$150,000		
RECORDS MANAGEMENT	38%	\$35,000		
SMALL PACKAGE FREIGHT	20%	\$100,000		
TELECOMMUNICATIONS	26%	\$100,000		
TEMPORARY LABOR	20%	\$400,000		
UNIFORMS & LINENS	24%	\$50,000		
UTILITIES	7%	\$500,000		
WASTE MANAGEMENT	29%	\$50,000		

* The averages described above are aggregated from expense reduction benchmarking data and other consultant reporting. This reporting is comprised of data input by consultants nationwide and may contain human errors or omissions. The data may not include every project worked on. The data provided is a representation of any savings that your organization may experience. Actual results may be more or less than the averages represented here. (data updated 03/31/2015)